

**SELL TO
DANISIK MEDICAL**



DANISIK
— medical —



**YOUR USED
MEDICAL DEVICES
DESERVE
A SECOND LIFE**

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WHY SELL TO DANISIK MEDICAL?

**AS A LEADING FAMILY-OWNED
MEDICAL TECHNOLOGY COMPANY,
WE HAVE DEDICATED OURSELVES
TO EXTENDING THE LIFECYCLE OF
VALUABLE MEDICAL DEVICES.**

DISCOVER THE ADVANTAGE
OF SELLING TO US.

| DANISIK MEDICAL - OUR MISSION

Founded in 2008, Danisik Medical represents the connection between **family tradition** and a **forward-looking vision**. From our location in dynamic **Dortmund**, the heart of the Ruhr area, we proudly look back on a history that has deeply rooted us in Europe, while our **ambitions have taken us far beyond its borders**. Our passion: **Enabling global access to high-quality medical technology**.

Today, institutions from over **30 countries and five continents trust us**. This is not only due to the **quality and range** of our medical products – from intensive care to ophthalmology – but also to our unwavering commitment to **transparent communication and service excellence**. With a holistic approach, seeing both the purchase and the sale not as a conclusion, but as the **beginning of a partnership**, we are always by our customers' side – from consultation through (de-) installation to aftercare.

FAIRNESS & EFFICIENCY

at the core of our business practice

| FAIR PRICES

With over a decade of experience in the medical technology industry, we have a **deep understanding of the value of medical devices**. Our offer is not based solely on the type of device but also considers its current condition, potential subsequent costs, and market demand. You can rely on our prices always being market-appropriate, transparent, and fair.

| SIMPLE PROCESS

We understand how **valuable your time is**. That's why we've designed our **purchase process to be quick, easy, and seamless for you**. Our experienced staff handles the professional **dismantling of your devices** – always ensuring not to disrupt your daily work. With **specialized equipment and comprehensive expertise**, we solve even the **most complex challenges of de-installation**. With our **transparent communication**, you are always informed about every step and involved in our planning. **From de-installation to transport** – you can sit back and trust us.



ECOLOGY AND QUALITY

at the center of our actions

| ECOLOGICAL RESPONSIBILITY

In a time where **resource conservation and sustainability are of immense importance**, Danisik Medical stands for responsible action. By **purchasing and reselling medical devices**, we extend their lifecycle and thus contribute to **responsible resource management**. At the same time, we enable regions with limited access to modern medical technology to **acquire high-quality devices**.



| RESPONSIBLE REFURBISHING

Every device that comes into our hands goes through a **rigorous functionality check process**. Our specialists work meticulously to ensure each **device is in good condition before re-entering the market**. Necessary repairs or maintenance are carried out with **utmost care and expertise**. With this approach, we not only create **added value for our customers** but also **reduce the ecological footprint** of medical technology.

YOUR ADVANTAGE IN THE PURCHASE PROCESS:

Speed and Integrity

| QUICK PROCESSING

In medical **technology**, **precision** and **speed** are essential. Once you decide to sell your devices, we do everything we can to make the **purchase quick and smooth**. From the initial assessment to the final processing – our structures are designed to **save time while ensuring the highest quality**. You can be confident that your device will **quickly** and without complications receive **its proper value**.

| ESTABLISHING CONFIDENCE

The purchase of medical devices is based on trust. We understand **it's not just about the device**, but also about the work you have done with it. At Danisik Medical, your devices are in **safe hands**. With a history of **successful purchases and numerous satisfied partners**, you can trust that the sales process is **transparent, honest, and in your favor**.



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GIVE YOUR DEVICES A NEW HOME

| EASY, FAST, TRANSPARENT

Our top priority is to offer you a straightforward and transparent sales process. Your device **deserves another chance**, and we're here to ensure it **goes into trustworthy hands**. Get in touch with us and see for yourself how hassle-free and seamless **selling your medical devices to us can be**. Your next step? Simple – reach out to us.

>> We look forward to hearing from you.



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